

Key Operating & Financial Data

6 Years at a Glance

		2021	2020	2019	2018	2017	2016
Financial Performance-Profitability							
Gross profit margin	%	13.83	5.88	11.51	18.55	20.51	26.55
EBITDA margin to sales	%	9.43	1.08	7.42	13.33	14.04	21.63
Pre tax margin/(loss)	%	4.92	(8.59)	1.00	11.71	11.61	18.85
Net profit margin/(loss)	%	4.03	(10.88)	0.43	8.12	7.41	12.80
Return on equity-before tax	%	13.01	(19.95)	2.99	41.58	33.78	35.33
Return on equity-after tax	%	10.65	(25.28)	1.29	28.84	21.57	23.99
Operating Performance / Liquidity							
Total assets turnover	Times	1.01	0.62	0.87	1.39	1.25	1.13
Fixed assets turnover	Times	3.47	2.65	5.02	6.81	5.31	3.00
Debtors turnover	Times	24.60	32.43	151.49	57.77	28.83	38.54
Debtors turnover	Days	14.84	11.25	2.41	6.32	12.66	9.47
Inventory turnover	Times	1.85	1.24	1.43	2.56	3.16	3.83
Inventory turnover	Days	197.38	294.53	255.74	142.51	115.49	95.38
Creditors turnover	Times	24.19	22.88	24.15	32.11	29.45	25.46
Creditors turnover	Days	15.09	15.95	15.11	11.37	12.39	14.34
Operating cycle	Days	197.13	289.83	243.04	137.46	115.76	90.52
Current ratio		1.14	1.04	1.16	1.32	1.33	1.62
Quick / acid test ratio		0.43	0.49	0.23	0.36	0.55	0.78
Capital Structure Analyses							
Breakup value / share	Rs	133.19	119.10	109.10	110.87	86.61	72.96
Earning / (Loss) per share (pre tax)	Rs	17.32	(23.76)	3.26	46.10	29.26	25.77
Earning / (Loss) per share (after tax)	Rs	14.18	(30.11)	1.41	31.98	18.68	17.51
Summary of Balance Sheet							
Rupees '000							
Share capital		426,088	426,088	426,088	213,044	213,044	213,044
Reserves		1,509,076	897,105	2,172,735	2,651,071	1,612,010	1,022,517
Shareholder's fund / equity		5,674,951	5,074,659	4,648,384	4,724,129	3,690,168	3,108,553
Deferred liabilities		27,326	21,425	19,759	80,181	45,615	37,802
Property, plant & equipment		4,321,244	4,453,947	2,770,727	2,463,605	2,021,453	1,941,250
Long term assets		27,932	27,095	26,987	17,242	16,824	15,783
Net current assets / Working capital		1,309,414	606,303	1,759,388	2,278,947	1,612,645	1,194,481

Summary of Financial Position

	2021	2020	2019	2018	2017	2016
	Rupees '000					
Summary of Profit & Loss						
Net sales	14,999,493	11,788,254	13,909,913	16,772,383	10,740,631	5,825,579
Gross profit	2,075,065	692,764	1,601,592	3,111,004	2,202,963	1,546,638
Operating (loss)/profit	1,204,276	(41,491)	889,989	2,186,464	1,471,262	1,211,178
Profit/(Loss) before tax	738,056	(1,012,276)	138,970	1,964,070	1,246,625	1,098,105
Profit/(Loss) after tax	604,213	(1,282,883)	59,948	1,362,420	796,013	745,861
EBITDA	1,414,989	127,472	1,031,647	2,235,433	1,471,268	1,238,493

	2021	2020	2019	2018	2017	2016
	Rupees '000					
Summary of Cash Flows						
Net cash flow from operating activities	3,919,646	(302,435)	(2,138,425)	(2,372,485)	(68,215)	588,679
Net cash flow from investing activities	31,966	(94,677)	(211,639)	(471,631)	(111,916)	(73,468)
Net cash flow from financing activities	104,311	15,795	(311,519)	(303,223)	(198,826)	(58,075)
Changes in cash & cash equivalents	4,055,923	(381,317)	(2,661,583)	(3,147,339)	(378,957)	457,136
Cash & cash equivalents	(2,121,567)	(6,177,490)	(5,796,173)	(3,134,590)	12,749	391,706