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## **Company's Information**

#### **BOARD OF DIRECTORS**

Mr. Raza Kuli Khan Khattak Chairman
Mr. Ahmad Kuli Khan Khattak Chief Executive

Lt. Gen. (R) Ali Kuli Khan Khattak Director
Mr. Mushtaq Ahmed Khan (FCA) Director
Dr. Parvez Hassan Director
Mr. Jamil Ahmed Shah Director
Ch. Sher Muhammad Director

#### **COMPANY SECRETARY & CHIEF FINANCIAL OFFICER**

Mr. Iftikhar A. Khan

#### **AUDITORS**

Hameed Chaudhri & Co. Chartered Accountants

#### **AUDIT COMMITTEE**

Lt. Gen. (R) Ali Kuli Khan Khattak Chairman Mr. Mushtaq Ahmed Khan (FCA) Member Mr. Jamil Ahmed Shah Member

#### **LEGAL ADVISORS**

Syed Iqbal Ahmad Barrister at Law S. Abid Shirazi & Co. Syed Qamaruddin Hassan

#### **BANKERS**

Bank Al-Habib Limited
National Bank of Pakistan
Soneri Bank Limited
The Bank of Tokyo - Mitsubishi UFJ, Limited
The Bank of Khyber
NIB Bank Limited
Faysal Bank Limited

#### REGISTERED OFFICE

F-3, Hub Chauki Road, S.I.T.E., Post Box No.2706, Karachi-75730

#### **SHARE REGISTRAR**

Hameed Majeed Associates (Pvt.) Ltd. 5th Floor, Karachi Chambers, Hasrat Mohani Road. Karachi.

## **Directors' Report**

The directors of your company take pleasure in presenting the un-audited accounts for the second quarter and half year ended on 31<sup>st</sup> December, 2010.

#### **Financial Results**

Net Sales for the quarter under review were Rs. 321.480 million as against Rs. 557.441 million for the corresponding period last year. This is lower than the sales of previous quarter.

Sales for the half year under review were Rs. 704.915 million compared with sales of Rs. 774.665 million for the half-year ended on 31<sup>st</sup> December 2009.

Gross profit for the half year under review was Rs. 96.676 million as against gross profit of Rs. 101.717 million for the half year ended on 31<sup>st</sup> December, 2009. This has decreased due to increase in cost of sales and lower sales due to depressed market conditions during the period

Profit after tax for the half year was Rs. 12.131 million as against profit after tax of Rs. 21.796 million for half year ended on 31<sup>st</sup> December 2009. This has resulted due to decreased gross profit and unabsorbed fixed overheads of the company.

#### **Future Outlook**

The Company has firm orders in hand that are yet to materialize and accordingly the sales and profitability of the Company is expected to be better in the second half of the period ending June 30, 2011.

By order of the Board

Ahmad Kuli Khan Khattak Chief Executive

**25 February 2011** 

# Report to the Members on Review of Interim Financial Information

#### Introduction

We have reviewed the accompanying condensed interim balance sheet of **Ghandhara Industries Limited** ("the Company") as at December 31, 2010 and the related condensed interim profit and loss account, condensed interim statement of changes in equity and condensed interim cash flow statement, together with the notes forming part thereof (here-in-after referred to as "interim financial information") for the half year then ended. Management is responsible for the preparation and presentation of this interim financial information in accordance with the approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this interim financial information based on our review.

The figures for the condensed interim profit and loss account for the quarters ended December 31, 2010 and December 31, 2009 have not been reviewed, as we are required to review only the cumulative figures for the half year ended December 31, 2010.

#### Scope of Review

We conducted our review in accordance with the International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity." A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial information as of and for the half year ended December 31, 2010 is not prepared, in all material respects, in accordance with the approved accounting standards as applicable in Pakistan for interim financial reporting.

Karachi
Engagement Partner: Abdul Majeed Chaudhri

HAMEED CHAUDHRI & CO. CHARTERED ACCOUNTANTS

25 February 2011

### **Condensed Interim Balance Sheet**

As at December 31, 2010

		December 31, 2010	June 30, 2010
		(Unaudited)	(Audited)
ASSETS	Note	(Rupees	
NON-CURRENT ASSETS			,
Property, plant & equipment	6	1,473,225	1,476,350
Intangibles	7	1,402	442
Investment properties		90,524	90,655
Long term investments		1,400	1,400
Long term loans and advances		541	640
Long term deposits		5,933	5,715
CURRENT ASSETS			
Stores spares and loose tools		2,337	5,872
Stock-in-trade	8	912,254	711,728
Trade debts	9	34,311	84,771
Loans and advances		47,786	21,626
Trade deposits and prepayments		83,679	48,623
Other receivables		34,718	2,838
Sales tax refundable / adjustable		138,563	176,948
Taxation-payments less provision		56,735	54,701
Cash and bank balances		14,407	149,688
		1,324,790	1,256,796
TOTAL ASSETS		2,897,815	2,831,997
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES			
Share capital		213,044	213,044
Unappropriated profit		24,511	9,598
		237,555	222,642
SURPLUS ON REVALUATION OF FIXED ASSETS		1,458,792	1,461,574
NON-CURRENT LIABILITIES			
Liabilities against assets subject to finance leases		25,117	26,757
Deferred liabilities	10	34,010	42,847
CURRENT LIABILITIES			
Trade and other payables		690,912	915,182
Current maturity of liabilities against assets			
subject to finance leases		7,737	8,558
Accrued mark up		13,439	10,120
Short term borrowings		430,253	144,317
		1,142,341	1,078,178
CONTINGENT LIABILITIES & COMMITMENTS	11		
TOTAL EQUITY AND LIABILITIES		2,897,815	2,831,997

The annexed notes from 1 to 16 form an integral part of these condensed interim financial information.

**Chief Executive Officer** 

## **Condensed Interim Profit & Loss Account (Unaudited)**

for the Quarter and Half Year Ended December 31, 2010

		Quarte	r ended	Half ye	ar ended
		Decei	mber 31,	Decer	nber 31,
	Note	2010	2009	2010	2009
			(Rupees '0	00)	
Net sales		321,480	557,441	704,915	774,665
Cost of sales	12	(274,184)	(481,924)	(608,239)	(672,948)
Gross profit		47,296	75,517	96,676	101,717
Distribution expenses		(10,693)	(16,839)	(27,125)	(26,770)
Administrative expenses		(13,775)	(13,332)	(28,233)	(21,709)
Other operating expenses		(632)	(2,909)	(1,233)	(3,831)
Other operating income		729	1,349	1,196	2,205
Profit from operations		22,925	43,786	41,281	51,612
Finance cost		(21,588)	(14,846)	(32,216)	(28,056)
Profit before taxation		1,337	28,940	9,065	23,556
Taxation		4,997	(1,141)	3,066	(1,760)
Profit after taxation		6,334	27,799	12,131	21,796
Other comprehensive income		_		_	_
Total comprehensive (loss) / inco	me	6,334	27,799	12,131	21,796
(L ) ( <b>.</b>			4.00	0.57	4.00
(Loss)/Earnings per share - basic	and dilute	d0.30	1.30	<u> </u>	1.02

The annexed notes from 1 to 16 form an integral part of these condensed interim financial information.

**Chief Executive Officer** 

# **Condensed Interim Cash Flow Statement (Unaudited)**

for the Half Year Ended December 31, 2010

		Half year ended		
		Decembe		
	Na4a	2010	2009	
	Note	(Rupees	1000)	
CASH FLOWS FROM OPERATING ACTIVITIES				
Cash used in operations	13	(369,801)	(121,729)	
Gratuity paid		_	(160)	
Finance cost paid		(26,325)	(26,238)	
Income tax paid		(9,140)	(6,076)	
Long-term loans and advances		99	202	
Long-term deposits		(218)	(3,551)	
Net cash used in operating activities		(405,385)	(157,552)	
CASH FLOWS FROM INVESTING ACTIVITIES				
Capital expenditure		(9,924)	(3,908)	
Sale proceeds on disposal of property plant & equipme	nts	336	14,500	
Interest received		11	405	
Net cash (used in) / generated from investing activities		(9,577)	10,997	
CASH FLOWS FROM FINANCING ACTIVITIES				
Liabilities against asset subject to finance lease		(6,255)	(3,916)	
Net cash used in financing activities		(6,255)	(3,916)	
Net decrease in cash and cash equivalents		(421,217)	(150,471)	
Cash and cash equivalents at beginning of the period		5,371	(306,042)	
Cash and cash equivalents at the end of the period	14	(415,846)	(456,513)	

The annexed notes from 1 to 16 form an integral part of these condensed interim financial information.

**Chief Executive Officer** 

# Condensed Interim Statement of Changes in Equity (Unaudited) for the Half Year Ended December 31, 2010

	Issued,	Capital Reserves		Revenue Reserves			
	Subscribed and paid up Share Capital	Tax Holiday Reserve	Fixed Assets Replacement Reserve	Contingency Reserve	General Reserve	Accumulated Loss / Uappropriated Profit	Total
				(Rupees '000)			
Balance as at June 30, 2009 (Audited)	213,044	5,500	10,000	25,300	2,400	(172,514)	83,730
Total comprehensive income for the period						21,796	21,796
Transfer from surplus on revaluation of fixed assets on account of incremental depreciation						1,674	1,674
Balance as at Dec 31, 2009 (Un-audited)	213,044	5,500	10,000	25,300	2,400	(149,044)	107,200
Total comprehensive income for the period						113,767	113,767
Transfer from surplus on revaluation of fixed assets on account of incremental depreciation						1,675	1,675
Balance as at June 30, 2010 (Audited)	213,044	5,500	10,000	25,300	2,400	(33,602)	222,642
Total comprehensive income for the period						12,131	12,131
Write-back of reserves		(5,500)	(10,000)	(25,300)	(2,400)	43,200	_
Transfer from surplus on revaluation of fixed assets on account of incremental depreciation						2,782	2,782
Balance as at Dec 31, 2010							
(Un-audited)	213,044		_	_		24,511	237,555

The annexed notes from 1 to 16 form an integral part of these condensed interim financial information.

**Chief Executive Officer** 

# Note to the Condensed Interim Financial Statements (Unaudited) for the Half Year Ended December 31, 2010

#### 1. CORPORATE INFORMATION

Ghandhara Industries Limited was incorporated on 23 February 1963. The Company's shares are listed on Karachi, Lahore and Islamabad Stock Exchanges. The principal activity of the Company is assembly and progressive manufacture of Isuzu trucks and buses.

#### 2. BASIS OF PRESENTATION

This condensed interim financial information has been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34, Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed. The condensed interim financial information are being submitted to the shareholders as required by Section 245 of the Companies Ordinance, 1984 and the Listing Regulations of Karachi, Lahore and Islamabad Stock Exchanges.

The condensed interim financial information should be read in conjunction with the annual financial statements for the year ended June 30, 2010

#### 3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and method of computations adopted in the preparation of these condensed interim financial information are the same as those applied in the preparation of the financial statements of the company for the year ended June 30, 2010.

Amendments to certain existing standards and new interpretation on approved accounting standards effective during the period were not relevant to the Company's operation and did not have any impact on the accounting policies of the Company.

#### 4. APPROVAL OF FINANCIAL INFORMATION

These condensed interim financial information were authorized for issue on February 25, 2011 by the Board of Directors of the Company.

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#### 5. PRESENTATION

Figures in these condensed interim financial information have been rounded off to the nearest thousand rupees.

			2010 (Unaudited)	June 30, 2010 (Audited)
6.	PROPERTY, PLANT AND EQUIPMENT	Note	`(Rupees	s '000)
	Operating fixed assets	6.1	1,466,625	1,476,350
	Capital work-in-progress		6,600	_
			1,473,225	1,476,350

## Ghandhara Industries Limited

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			Note	December 31, 2010 (Unaudited) (Rupe	June 30, 2010 (Audited) es '000)
	6.1 Operating fixed assets			` '	,
	Book value at the beginning of the pe	eriod / vear		1,476,350	1,018,536
	Additions during the period / year	ou / you.	6.2	3,515	46,403
	Revaluation performed during the year	ar		· <del>-</del>	437,276
				1,479,865	1,502,215
	Less: Disposal during the period / yea	ar - at book value	6.3	336	7,872
	Depreciation charged during the period	od / year		12,904	17,993
				13,240	25,865
				1,466,625	1,476,350
	6.2 Additions during the period				
	Plant & Machinery			863	156
	Permanent & special tools			<del>_</del>	1,076
	Furniture & fixtures			990	1,308
	Office machines & equipment			111	517
	Jigs & fixtures			_	3,682
	Motor Vehicles				
	- Owned			_	3,000
	- Leased			1,249	36,227
	Computer			302	437
				3,515	46,403
	6.3 Written down value of disposals du	uring the period			
	Motor vehicles - owned			336	7,872
7.	INTANGIBLE ASSETS				
	Computer software			440	
	Opening net book value			442	
	Additions during the period			1,058	450
				1,500	450
	Less: Amortization			98	8
				<u>1,402</u>	442
8.	STOCK-IN-TRADE				
	Raw materials and components				
	In hand			391,073	287,876
	Less: Provision for slow moving raw mater	rial		20,150	20,150
				370,923	267,726
	In transit			216,873	280,805
				587,796	548,531
	Work in process			61,332	51,531
	Finished goods including components			230,041	79,930
	Trading stocks			48,017	46,668
	Less: Provision for slow moving trading sto	ock		14,932	14,932
				33,085	31,736
				912,254	711,728

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				20 <sup>։</sup> (Unaւ	ıdited)	June 30, 2010 (Audited)
9.	TRADE DEBTS			•••••	(Rupees '00	
9.	Considered Good-unsecured					
	Government and semi-governmen	t institutions			2,266	19,249
	Others	t montanono			32,045	65,522
	Cincio			_	34,311	84,771
10	DEFERRED LIABILITIES			=	34,311	04,771
10.	Deferred Taxation				20,208	30,379
	Gain on sale and lease back of fixe	ed asset			4,771	5,690
	Staff gratuity				9,031	6,778
				_	34,010	42,847
11.	CONTINGENCIES AND COMMIT	MENTS		_		
	11.1 Contingencies			00.4.4.41		
	There is no change in the cor the year ended June 30, 201		sclosed in Note	23.1 to the annual	published financial	statements for
	and your chaod dance co, 20.	<b>.</b>		Decem	nber 31,	June 30,
				20		2010
				•	ıdited)	(Audited)
	44.00				(Rupees '00	0)
	11.2 Commitments					
	Bank guarantees			_	390,177	479,756
	Letter of credit				47,164	279,391
			For the C	Quarter ended	For the Half y	ear ended_
				ember 31,	Decemb	
		Note	2010	2009	2010	2009
			-	Un-	-audited	
				(Rupees	s '000)	
12	COST OF SALES					
	Manufactured goods					
	Stock at beginning of year		141,801	89,873	79,930	65,822
	Cost of goods manufactured	12.1	361,546	679,107	755,688	891,923
		_	503,347	768,980	835,618	957,745
	Stock at end of year	_	(230,041)	(392,963)	(230,041)	(392,963)
	Trading stock		273,306	376,017	605,577	564,782
	Stock at beginning of year		30,865	56,518	31,736	37,248
	Purchases		3,098	91,862	4,011	113,390
			33,963	148,380	35,747	150,639
	Stock at end of year		(33,085)	(42,473)	(33,085)	(42,473)
			878	105,907	2,662	108,166
			274,184	481,924	608,239	672,948

		For the C	Quarter ended	For the Ha	If year ended
		Dece	ember 31,	Dece	ember 31,
	Note	2010	2009	2010	2009
			Un-	audited	
			(Rupees	· '000)	
12.	1 COST OF GOODS MANUFACTURED				
	Raw material and components consumed Direct labour & overheads	318,592	671,951	684,765	886,653
	Direct labour & overneads	49,729 368,321	6,881 678,832	80,725 765,489	28,765 915,418
	Work-in-process at beginning of period	54,557	28,730	51,531	4,960
	Work-in-process at end of period	(61,332)	(28,455)	(61,332)	
		361,546	679,107	755,688	891,923
			20^-	Decembe	er 31, 2010
				(Unaudit	
				(Rupees	· '000)
13.	CASH FLOW FROM OPERATING ACTIVITIES	5			
	Net (loss) / profit before taxation			9,065	23,556
	Adjustment for:				
	Depreciation / amortisation - property plant & ed	quipment		13,002	8,049
	Depreciation - investment properties			130	130
	Provision for gratuity			2,253	1,468
	Interest income			(11)	(405)
	Amortisation of gain on sale and lease back of f	ixed asset		(919)	(19)
	Interest expense			29,644	26,993
	Finance cost on finance leased assets			2,546	1,063
			_	55,710	60,835
	Working capital changes:				
	(Increase)/decrease in current assets:				
	Stores, spares & loose tools			3,535	(1,215)
	Stock in trade		(	200,526)	(491,662)
	Trade debtors			50,460	22,144
	Loans and advances			(26,160)	1,947
	Trade deposits and prepayments			(35,056)	(1,613)
	Sales tax refundable / adjustable			38,385	_
	Other receivables			(31,880)	(22,396)
				201,242)	(492,795)
	(Decrease) Increase in current liabilities:		`	•	, ,
	Trade and other payables		(	224,270)	310,231
				369,802)	(121,729)

	December 31, 2010 (Unaudited)	June 30, 2010 (Audited)
	(Rupees	'000)
14. CASH AND CASH EQUIVALENTS		
Cash and bank balances	14,407	149,688
Running finances under mark-up arrangements	(430,253)	(144,317)
	(415,846)	5,371

#### 15. TRANSACTIONS WITH RELATED PARTIES

The related parties comprise associated companies, companies in which directors are interested, staff retirement benefits, directors, key management personnel and close members of the family of all the aforementioned related parties. The company in the normal course of business carries out transactions with various related parties. Transactions with related parties are executed on same terms as those prevailing at the time for comparable transactions with unrelated parties. There are no transactions with key management personnel other than under the terms of employment. Significant transactions with related parties are as follows:

			Half year e	ended
Na	me of Related Party and	Nature of	Decembe	r 31,
nat	ure of relationship	Transaction	2010	2009
			Unaud	lited
			('00	0)
(a)	Subsidiary company			
	Marghazar Industries (Private) Limited	Financial charges	156	107
(b)	Associated companies			
	General Tyre & Rubber Company of Pakistan Limited	Purchase of tyres	26,512	11,581
	(Common Directorship)	Sale of vehicles	1,900	_
	Ghandhara Nissan Limited	Assembly charges	33,869	14,988
	(Common Directorship)	Sales - Fabrication	625	_
	Universal Insurance Limited	Insurance premium	4,782	7,182
	(Common Directorship)	Insurance claim	45	444
	Rehman Cotton Mills Limited	Rent paid	1,350	150
	Hasan & Hasan	Retainership fee	60	60
	Gammon Pakistan Limited	Rent paid	750	_
(c)	Technology suppliers			
	Isuzu Motors Limited, Japan	CKD purchased	_	9,685
		CBU purchased	20,006	523,828
		Parts purchased	12,649	4,344
(d)	Key management personnel	Remuneration	15,261	8,743

	December 31, 2010	June 30, 2010
	(Unaudited) (Rupees	(Audited) s '000)
Balances- amount due to		
Ultimate holding company		
Bibijee Services (Private) Limited	132,746	160,639
Subsidiary company		
Marghzar Industries (Private) Limited	2,078	2,180
Associated companies		
The General Tyre & Rubber Company of Pakistan Limited	25,313	4,773
Ghandhara Nissan Limited	69,704	35,716
The Universal Insurance Company Limited	7,262	1,451
Rehman Cotton Limited	150	_
Gammon Pakistan Limited	750	_

#### 16. COMPARATIVES

Previous figures have been rearranged and reclassified wherever necessary for better presentation in the condensed interim financial information. There is no any major reclassification made in these condensed interim financial information.

Chief Executive Officer Director

## **Consolidated Condensed Interim Balance Sheet**

As at December 31, 2010

		December 31, 2010 (Unaudited)	June 30, 2010 (Audited)
ASSETS	Note	(Rupees	s '000)
NON-CURRENT ASSETS	_		
Property, plant & equipment	6	1,473,225	1,476,350
Intangibles	7	1,402	442
Investment properties		90,524	90,655
Long term loans and advances		541	640
Long term deposits		5,933	5,715
CURRENT ASSETS			
Stores spares and loose tools	_	2,337	5,872
Stock-in-trade	8	912,254	711,728
Trade debts	9	34,311	84,771
Loans and advances		47,786	21,626
Trade deposits and prepayments		83,679	48,623
Other receivables		34,718	2,838
Sales tax refundable / adjustable		138,563	176,948
Taxation-payments less provision		56,735	54,678
Cash and bank balances		14,427	149,708
		1,324,811	1,256,793
TOTAL ASSETS		2,896,436	2,830,594
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES			
Share capital		213,044	213,044
Unappropriated profit		24,938	10,081
		237,982	223,125
Non-controlling Interest		182	206
		238,164	223,331
SURPLUS ON REVALUATION OF FIXED ASSETS		1,458,792	1,461,574
NON-CURRENT LIABILITIES			
Liabilities against assets subject to finance leases		25,117	26,757
Deferred liabilities	10	34,010	42,847
CURRENT LIABILITIES			
Trade and other payables		688,924	913,090
Current maturity of liabilities against assets			
subject to finance leases		7,737	8,558
Accrued mark up		13,439	10,120
Short term borrowings		430,253	144,317
		1,140,353	1,076,085
CONTINGENT LIABILITIES & COMMITMENTS	11		
TOTAL EQUITY AND LIABILITIES		2,896,436	2,830,594

The annexed notes from 1 to 16 form an integral part of these condensed interim financial information.

**Chief Executive Officer** 

## **Consolidated Condensed Interim Profit & Loss Account (Un-Audited)**

for the Quarter and Half Year Ended December 31, 2010

	_	Quarter ended		Half ye	ar ended
		Decei	mber 31,	Decen	nber 31,
N	lote	2010	2009	2010	2009
			(Rupees '0	00)	
Net sales		321,480	557,441	704,915	774,665
Cost of sales	12	(274,184)	(481,924)	(608,239)	(672,948)
Gross profit	<del>-</del>	47,296	75,517	96,676	101,717
Distribution expenses		(10,693)	(16,839)	(27,125)	(26,770)
Administrative expenses		(14,011)	(13,443)	(28,469)	(21,857)
Other operating expenses		(632)	(2,909)	(1,233)	(3,831)
Other operating income		729	1,349	1,196	2,205
Profit from operations		22,689	43,675	41,045	51,464
Finance cost		(21,432)	(14,744)	(32,060)	(27,901)
Profit before taxation		1,257	28,931	8,985	23,563
Taxation		4,997	(1,164)	3,066	(1,788)
Profit after taxation		6,254	27,767	12,051	21,775
Other comprehensive income		_		—	_
Total comprehensive (loss) / income		6,254	27,767	12,051	21,775
Attributable to:					
Equity holders of the parent		6,375	27,759	12,075	21,764
Non-controlling interest		4	7	(24)	10
		6,379	27,766	12,051	21,774
(Loss)/Earnings per share - basic and	diluted	0.30	1.30	0.57	1.02

The annexed notes from 1 to 16 form an integral part of these condensed interim financial information.

**Chief Executive Officer** 

# Consolidated Condensed Interim Cash Flow Statement (Un-Audited)

for the Half Year Ended December 31, 2010

ioi tile Flair Fear Efficed December 31, 20	10	Halfwaan	
		Half year	
		Decemb 2010	2009
	Note	(Rupees	
		( 1,111	,
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash used in operations	13	(369,777)	(121,904)
Gratuity paid		· · · /	(160)
Finance cost paid		(26,325)	(26,086)
Income tax paid		(9,163)	(6,054)
Long-term loans and advances		99	202
Long-term deposits		(218)	(3,551)
Net cash used in operating activities		(405,385)	(157,553)
The dash ased in operating detivities		(400,000)	(107,000)
CASH FLOWS FROM INVESTING ACTIVITIES			
Capital expenditure		(9,924)	(3,908)
Sale proceeds on disposal of property plant & equipment	S	336	14,500
Interest received		11	405
Net cash (used in) / generated from investing activities		(9,577)	10,997
, , ,		, ,	
CASH FLOWS FROM FINANCING ACTIVITIES			
Liabilities against asset subject to finance lease		(6,255)	(3,916)
Net cash used in financing activities		(6,255)	(3,916)
Net decrease in cash and cash equivalents		(421,217)	(150,472)
Cash and cash equivalents at beginning of the period		5,391	(306,022)
Cash and cash equivalents at the end of the period	14	(415,825)	(456,494)

The annexed notes from 1 to 16 form an integral part of these condensed interim financial information.

**Chief Executive Officer** 

### **Consolidated Condensed Interim Statement of Changes in Equity (Un-Audited)**

for the Half Year Ended December 31, 2010

	Attributable to equity holders of parent								
	Issued,		Capital Reserv	res	Revenu	le Reserves		Non-	
	subscribed and paid-up share capital	Tax holiday reserve	Fixed assets replacement reserve	Conting- ency reserve	General reserve	Accumulated loss / unappro- priated profit	Total	controlling interest	Total equity
				(Ruբ	pees '000)				
Balance as at June 30, 2009 (Audited)	213,044	5,500	10,000	25,300	2,400	(172,062)	84,182	194	84,376
Total comprehensive income for the period						21,764	21,764	10	21,774
Transfer from surplus on revaluation of fixed assets on account of incremental depreciation						1,674	1,674	_	1,674
Balance as at Dec 31, 2009 (Un-audited)	213,044	5,500	10,000	25,300	2,400	(148,624)	107,620	204	107,824
Total comprehensive income for the period						113,830	113,830	2	113,832
Transfer from surplus on revaluation of fixed assets on account of incremental depreciation						1,675	1,675	_	1,675
Balance as at June 30, 2010	242.044	5 500	40.000	25 200	0.400	(22.440)	202 425	200	000 004
(Audited)	213,044	5,500	10,000	25,300	2,400	(33,119)	223,125	206	223,331
Total comprehensive income for the period						12,075	12,075	(24)	12,051
Write-back of reserves		(5,500)	(10,000)	(25,300)	(2,400)	43,200	_	_	_
Transfer from surplus on revaluation of fixed assets on account of incremental depreciation						2,782	2,782	_	2,782
Balance as at Dec 31, 2010									

The annexed notes from 1 to 16 form an integral part of these condensed interim financial information.

213,044

**Chief Executive Officer** 

(Un-audited)

**Director** 

237,982

182

24,938

238,164

# Consolidated Condensed Notes to the Interim Financial Information (Un-Audited)

for the Half Year Ended December 31, 2010

#### 1. CORPORATE INFORMATION

Ghandhara Industries Limited (the holding company) was incorported on 23 February 1963. The Hoding company's shares are listed on Karachi, Islamabad and Lahore Stock Exchanges. The principal activity of the holding Company is assembly and progressive manufacture of Isuzu trucks and buses.

Ghandhara Industries Limited holds 70% equity in Marghzar Industries (Private) Limited.

#### 2. BASIS OF PRESENTATION

This interim condensed consolidated financial information has been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34, Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed. The condensed interim financial information are being submitted to the shareholders as required by Section 245 of the Companies Ordinance, 1984 and the Listing Regulations of Karachi, Lahore and Islamabad Stock Exchanges.

The interim condensed consolidated financial information should be read in conjunction with the annual financial statements for the year ended June 30, 2010

#### 3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and method of computations adopted in the preparation of these interim condensed consolidated financial information are the same as those applied in the preparation of the financial statements of the company for the year ended June 30, 2010.

Amendments to certain existing standards and new interpretation on approved accounting standards effective during the period were not relevant to the Company's operation and did not have any impact on the accounting policies of the Company.

#### 4. APPROVAL OF FINANCIAL INFORMATION

These interim condensed consolidated financial information were authorized for issue on February 25, 2011 by the Board of Directors of the Company.

#### 5. PRESENTATION

Figures in these interim condensed consolidated financial information have been rounded off to the nearest thousand rupees.

## Ghandhara Industries Limited

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				December 31, 2010 (Unaudited)	June 30, 2010 (Audited)
6.		OPERTY, PLANT AND EQUIPMENT	Note	(Rupees '0	
	-	erating fixed assets	6.1	1,466,625	1,476,350
	Cap	oital work-in-progress		6,600	
				1,473,225	1,476,350
	6.1	Operating fixed assets			
		Book value at the beginning of the period / year		1,476,350	1,018,536
		Additions during the period / year	6.2	3,515	46,403
		Revaluation performed during the year			437,276
			0.0	1,479,865	1,502,215
		Less: Disposal during the period / year - at book value	6.3	336	7,872
		Depreciation charged during the period / year		12,904	17,993
				13,240	25,865
				<u>1,466,625</u>	1,476,350
	6.2	Additions during the period			
	0.2	Plant & Machinery		863	156
		Permanent & special tools		_	1,076
		Furniture & fixtures		990	1,308
		Office machines & equipment		111	517
		Jigs & fixtures		_	3,682
		Motor Vehicles			•
		- Owned		_	3,000
		- Leased		1,249	36,227
		Computer		302	437
				3,515	46,403
	6.3	Written down value of disposals during the period			
		Motor vehicles - owned		336	7,872
7.	INT	ANGIBLE ASSETS			
	Cor	nputer software			
	Оре	ening net book value		442	_
	Add	litions during the period		1,058	450
				1,500	450
	Les	s: Amortization		98	8
				1,402	442

# Ghandhara Industries Limited

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•	

		December 31, 2010 (Unaudited) (Rupees '000	June 30, 2010 (Audited) )
8.	STOCK-IN-TRADE		
	Raw materials and components		
	In hand	391,073	287,876
	Less: Provision for slow moving raw material	20,150	20,150
		370,923	267,726
	In transit	216,873	280,805
		587,796	548,531
	Work in process	61,332	51,531
	Finished goods including components	230,041	79,930
	Trading stocks	48,017	46,668
	Less: Provision for slow moving trading stock	14,932	14,932
		33,085	31,736
		912,254	711,728
9.	TRADE DEBTS		
	Considered Good-unsecured		
	Government and semi-government institutions	2,266	19,249
	Others	32,045	65,522
		34,311	84,771
10.	DEFERRED LIABILITIES		
	Deferred Taxation	20,208	30,379
	Gain on sale and lease back of fixed asset	4,771	5,690
	Staff gratuity	9,031	6,778
		34,010	42,847
11.	CONTINGENCIES AND COMMITMENTS		
	11.1 Contingencies		
	There is no change in the contingencies as disclosed in Note 22.1 to the annu year ended June 30, 2010.	ual published financial state	ements for the
		December 31, 2010 (Unaudited) (Rupees '000	June 30, 2010 (Audited) )
	11.2 Commitments		
	Bank guarantees	<u>390,177</u>	479,756
	Letter of credit	47,164	279,391

			For the	Quarter ended	For the Half	year ended_
			Dec	ember 31,	Decem	ber 31,
		Note	2010	2009	2010	2009
					-audited	
12.	COST OF SALES			(Rupee	s '000)	
	Manufactured goods					
	Stock at beginning of year Cost of goods manufactured	12.1	141,801	89,873 670,107	79,930	65,822
	Cost of goods manufactured	12.1	361,546 503,347	679,107 768,980	<u>755,688</u> 835,618	891,923 957,745
	Stock at end of year		(230,041)	(392,963)	(230,041)	(392,963)
	Stock at end of year		273,306	376,017	605.577	564,782
	Trading stock		210,000	010,011	000,011	00-1,7-02
	Stock at beginning of year		30,865	56,518	31,736	37,248
	Purchases		3,098	91,862	4,011	113,390
			33,963	148,380	35,747	150,639
	Stock at end of year		(33,085)	(42,473)	(33,085)	(42,473)
	•		878	105,907	2,662	108,166
		•	274,184	481,924	608,239	672,948
12.1	COST OF GOODS MANUFACTUR	RED				
	Raw material and components con-	sumed	318,592	671,951	684,765	886,653
	Direct labour & overheads		49,729	6,881	80,725	28,765
			368,321	678,832	765,489	915,418
	Work-in-process at beginning of pe	riod	54,557	28,730	51,531	4,960
	Work-in-process at end of period		(61,332)	(28,455)	<u>(61,332)</u>	(28,455)
			<u>361,546</u>	679,107	755,688	891,923
					December:	31.
				20	110	2010
40	OAGU ELOW EDOM ODEDATINO	A OTIV (ITIEO			(Unaudited	
13.	CASH FLOW FROM OPERATING	ACTIVITIES			(Rupees	•
	Net (loss) / profit before taxation				8,985	23,563
	Adjustment for:				40.000	0.040
	Depreciation / amortisation - proper Depreciation - investment propertie		іртіеті		13,002 130	8,049 130
	Provision for gratuity	.3			2,253	1,468
	Interest income				<b>(11)</b>	(405)
	Amortisation of gain on sale and lea	ase back of fix	ed asset		(919)	(19)
	Interest expense Finance cost on finance leased ass	ote			29,644 2,546	26,811 1,063
	i mance cost on imance leased ass	5613		_		
	Working capital changes:				55,630	60,660
	Working capital changes: (Increase)/decrease in current asse	ate:				
	Stores, spares & loose tools	<del>.</del> .			3,535	(1,215)
	Stock in trade				(200,526)	(491,662)
	Trade debtors				50,460	22,144
	Loans and advances				(26,160)	1,947
	Trade deposits and prepayments Sales tax refundable / adjustable				(35,056) 38,385	(1,613)
	Other receivables				(31,880)	(22,396)
					(201,242)	(492,795)
	(Decrease) Increase in current liabi	ilitios:			(,,,	(102,100)
		<u></u>			(004 400)	040 004
	Trade and other payables				(224,166)	310,231
					<u>(369,778)</u>	(121,904)

December 31, 2010 (Unaudited)	June 30, 2010 (Audited)
(Rupees '0	100)
14,427	149,708
(430,253)	(144,317)
(415,826)	5,391
	2010 (Unaudited) (Rupees '0 14,427 (430,253)

#### 15. TRANSACTIONS WITH RELATED PARTIES

The related parties comprise associated companies, companies in which directors are interested, staff retirement benefits, directors, key management personnel and close members of the family of all the aforementioned related parties. The company in the normal course of business carries out transactions with various related parties. Transactions with related parties are executed on same terms as those prevailing at the time for comparable transactions with unrelated parties. There are no transactions with key management personnel other than under the terms of employment. Significant transactions with related parties are as follows:

	Nature of Transaction	Half year ended December 31,	
Name of Related Party and nature of relationship			
		2010	2009
		Unaudited('000)	
(a) Associated companies			
General Tyre & Rubber Company of Pakistan Limited	Purchase of tyres	26,512	11,581
(Common Directorship)	Sale of vehicles	1,900	_
Ghandhara Nissan Limited	Assembly charges	33,869	14,988
(Common Directorship)	Sales - Fabrication	625	_
Universal Insurance Limited	Insurance premium	4,782	7,182
(Common Directorship)	Insurance claim	45	444
Rehman Cotton Mills Limited	Rent paid	1,350	150
Hasan & Hasan	Retainership fee	60	60
Gammon Pakistan Limited	Rent paid	750	_
(b) Technology suppliers			
Isuzu Motors Limited, Japan	CKD purchased	_	9,685
	CBU purchased	20,006	523,828
	Parts purchased	12,649	4,344
(c) Key management personnel	Remuneration	15,261	8,743

	December 31, 2010 (Unaudited) (Rupees	June 30, 2010 (Audited) - '000)
Balances- amount due to Ultimate holding company		
Bibijee Services (Private) Limited	132,746	160,639
Associated companies		
The General Tyre & Rubber Company of Pakistan Limited	25,313	4,773
Ghandhara Nissan Limited	69,704	35,716
The Universal Insurance Company Limited	7,262	1,451
Rehman Cotton Limited	150	_
Gammon Pakistan Limited	750	_

#### 16. COMPARATIVES

Previous figures have been rearranged and reclassified wherever necessary for better presentation in the condensed interim financial information. There is no any major reclassification made in these condensed interim financial information.

Chief Executive Officer Director

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